



FORT INDIANTOWN GAP  
TRAINING CENTER  
PENNSYLVANIA NATIONAL GUARD  
1 GARRISON ROAD  
ANNVILLE, PENNSYLVANIA 17003-5002

TS-DPW

1 June 2009

MEMORANDUM FOR Army Corps of Engineers - Louisville District

SUBJECT: Letter of Reference for Lobar, Inc.

1. Lobar, Inc. was the general contractor for the Battalion Training Complex, 2006 MILCON project at the National Guard Training Center, Fort Indiantown Gap, PA.
2. This project was part of the 2006 Stryker Brigade Combat Team (SBCT) program and the project cost was \$21.8M. Lobar, Inc. and one other firm were the only contractors that bid on the project. The other contractor was a Hub Zone contractor. The bid prices from this contractor caused the project to go over the congressional appropriation.
3. It was a pleasure working with the management team from Lobar, Inc. on this project. The project was designed, bid, and awarded in the federal fiscal year of appropriation. As you know, this is the standard for MILCON projects and allows the government to get a better project for the users. If it would not have been for the willingness of the Lobar management to team to negotiate with the government, we would not have been able to award the project.
4. Of particular interest is the cost saving during negotiations and construction that allowed us to go back and "recover" some of the things that we had to cut out of scope, including four wings of the barracks buildings. This was of great need because this is the first modern billeting on Fort Indiantown Gap since WWII. This was only possible because of the attention to detail by the Lobar management.
5. Lobar has worked at Fort Indiantown Gap for many years. I have had the pleasure of working with their management for many of the projects constructed here. They have always been willing to work with us and provide us a quality project. I highly recommend them and feel they will show you the quality and cooperation they are known for.
6. Please contact me with any questions. I can be reached at (717) 861-9349.

A handwritten signature in black ink that reads "David L. Edwards".

DAVID L. EDWARDS  
LTC, EN, PAARNG  
Director, Public Works